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Metaverse Sustainability Through Integrated Digital Leadership and Resilient Entrepreneurship

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Abstract

The Metaverse is an emerging space that is rapidly becoming a new frontier for entrepreneurs to explore. As the world becomes increasingly digitised, building sustainable businesses in the Metaverse requires a unique set of skills and strategies. This paper aims to explore the integrated approach to digital leadership and resilient entrepreneurship as a means of building sustainable businesses in the age of the Metaverse. The literature on the Metaverse is relatively new, but there has been extensive research on digital leadership, resilience, and sustainability in the business world. Previous studies have shown that digital leadership is a crucial factor in driving digital transformation and creating sustainable businesses, while resilience is the key to overcoming the challenges that arise from uncertainty and change. This paper employs a qualitative research approach, using a multiple case study analysis of successful sustainable businesses in the Metaverse and also through a descriptive analysis approach. The research questions include: What are the key elements of digital leadership and resilient entrepreneurship in building sustainable businesses in the Metaverse? How can these elements be integrated to create a successful business model in the Metaverse? The study found that successful businesses in the Metaverse have several key elements in common, including a clear understanding of their target audience and their needs, the ability to leverage emerging technologies to create immersive and engaging experiences, and a focus on creating sustainable business models that align with social and environmental values. This paper contributes to the field of studies by exploring the integrated approach to digital leadership and resilient entrepreneurship in the context of the Metaverse. By providing a comprehensive analysis of successful sustainable businesses in the Metaverse, this paper offers valuable insights for entrepreneurs and business leaders looking to navigate this rapidly evolving landscape.

Keywords: Metaverse, digital leadership, resilient entrepreneurship, sustainable businesses, companies.

JEL Classification: L86, O31, Q40, Q49, M19.

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1. Introduction

The Metaverse is an emerging digital space that is rapidly gaining importance as a new platform for business and social interaction. The Metaverse can be viewed as a collective virtual open space connecting various spaces and converging the virtually enhanced physical and digital reality (Dwivedi et al., 2022). The development of the Metaverse presents unique opportunities and challenges for entrepreneurs, business leaders, and society as a whole. Building sustainable businesses in the Metaverse requires an Integrated Approach to Digital Leadership and Resilient Entrepreneurship.

Digital leadership is a critical element to building sustainable businesses in the Metaverse. Digital leaders need to have a deep understanding of the technologies that underpin the Metaverse, as well as the social and cultural trends that shape this emerging digital space. They need to be able to anticipate and respond to changes in the digital environment, and to develop strategies that are agile and adaptable.

Resilient entrepreneurship is also a critical element of building sustainable businesses in the Metaverse. Entrepreneurs operating in the Metaverse need to be resilient in the face of uncertainty and volatility. They need to be able to identify and respond to emerging opportunities, and to pivot their business models quickly and effectively when circumstances change. They need to be able to build strong networks and partnerships, and to collaborate with other entrepreneurs, businesses, and organisations to create value in the Metaverse.

The purpose of the paper is to examine the relationships between integrated digital leadership, resilient entrepreneurship, and the sustainability of businesses operating in the Metaverse.

The primary purpose of the paper is to explore how integrated digital leadership and resilient entrepreneurship contribute to the sustainability of businesses in the Metaverse. It aims to understand the role of digital leaders in leveraging their understanding of Metaverse technologies and social trends to create sustainable business models. Additionally, it seeks to uncover how resilient entrepreneurs can adapt and pivot their strategies in response to the dynamic nature of the Metaverse, ensuring long-term viability. The article is based on the initial state hypotheses that drive the investigation of the relationships between integrated digital leadership, resilient entrepreneurship, and the sustainability of businesses operating in the Metaverse. These hypotheses propose that integrated digital leadership, characterised by a deep understanding of Metaverse technologies and social trends, will have a positive impact on the sustainability of Metaverse businesses. Additionally, resilient entrepreneurship, characterised by the ability to adapt and pivot business models in response to Metaverse changes, will also contribute positively to sustainability. The integration of digital leadership and resilient entrepreneurship is believed to create synergistic effects that improve the overall sustainability of businesses in the Metaverse, enabling them to effectively navigate challenges and capitalise on opportunities. These hypotheses serve as a guiding framework for the research and provide a foundation for investigating the interplay between integrated digital leadership, resilient entrepreneurship, and Metaverse sustainability. The hypotheses stated serve as the foundation for the research and guide the investigation of these relationships.

Integration is a key enabler of sustainable businesses and involves bringing together the different elements of a business model – technology, people, processes, and culture – to create a cohesive and resilient whole. It also enables businesses to respond to changing circumstances quickly and effectively, and to pivot their strategies in response to emerging trends and opportunities.

To build sustainable businesses in the Metaverse, business leaders and entrepreneurs must adopt a number of key strategies. These strategies include developing a deep understanding of the technologies and trends that are shaping the Metaverse, to build strong networks and partnerships, to foster a culture of innovation and experimentation, and to develop strategies that are agile and adaptable.

The paper aims to explore the ways in which digital leadership and resilient entrepreneurship can work in the Metaverse, and how this can benefit businesses and individuals alike. By investigating these relationships, the paper aims to provide insights and practical implications for entrepreneurs, business leaders, and stakeholders in the Metaverse. It seeks to identify strategies and approaches that enhance sustainability and enable businesses to thrive in this emerging digital space, and to shed light on the complex dynamics of Metaverse sustainability and provide insights that can inform business leaders, entrepreneurs, and stakeholders in their efforts to build and sustain successful businesses in this digital domain.

This paper also explores several key aspects related to the emergence of the Metaverse in the digital age. It surveys into the role of digital leadership and resilient entrepreneurship in achieving Metaverse sustainability. The paper examines the essential elements that can contribute to this sustainability and explores strategies to integrate these elements effectively.

2. Problem Statement

The Metaverse concept refers to a virtual universe or an interconnected network of immersive digital spaces where individuals can engage in various forms of social interaction, commerce, and entertainment. While the Metaverse has been the subject of science fiction for decades, recent advances in technology have brought it closer to reality.

The term "Metaverse" was popularised by Neal Stephenson in his 1992 science fiction novel "Snow Crash," describing a virtual reality-based successor to the Internet. Since then, the concept has received significant attention and has become a focal point for researchers, technologists, and entrepreneurs. In its envisioned form, the Metaverse is a vast and persistent virtual realm, accessible through various devices and platforms, such as virtual reality headsets, augmented reality glasses, or standard computers and smartphones.

Users can create personalised avatars to represent themselves and navigate through diverse virtual environments that range from lifelike simulations of the real world to fantastical realms limited only by imagination. The Metaverse aims to provide immersive and interactive experiences, allowing users to engage in real-time social interactions, attend virtual events, explore virtual spaces, and participate in collaborative activities. It allows users to create their avatars and explore different resources on digital platforms (Buhalis et al., 2023).

Metaverse is a new type of Internet application and social form that integrates a variety of new technologies (Ning et al., 2021). The emergence of the Metaverse has presented new challenges and opportunities for building sustainable businesses in the digital age. In order to succeed in this new landscape, an integrated approach to digital leadership and resilient entrepreneurship is essential (Pavlou et al., 2021). As technology continues to play a dynamic role in promoting sustainable entrepreneurship, it is crucial to explore the key challenges and opportunities in this area (Ali et al., 2021). This includes understanding the role of digital technology in promoting sustainable business practices and the importance of incorporating both digital and traditional strategies into sustainability approaches (van der Leeuw, Soylu, 2021).

The Metaverse presents unique opportunities for sustainable entrepreneurship, but also raises important ethical and social questions that must be addressed (Arvidsson, Caliandro, 2021). Building sustainable business models in the metaverse requires a comprehensive understanding of the potential benefits and risks, as well as the ability to navigate complex ethical and social issues. This includes addressing concerns about data privacy, security, and the potential for digital exclusion (Pavlou et al., 2021). Overall, the literature suggests that building sustainable businesses in the age of the Metaverse requires a complete approach that integrates digital leadership, resilient entrepreneurship, and sustainability strategies.

By leveraging the potential of digital technology while also addressing important ethical and social issues, businesses can create sustainable and successful models for the future. As this area of research continues to evolve, it is likely that additional publications will emerge that offer further insights and perspectives on this important topic. For the literature review on the topic of the paper, the sources of information were gathered from Academic Databases, Google Scholar, and Industry Reports and Publications. Also, the use of a combination of relevant keywords to search for literature helped find relevant information. The inclusion criteria included studies that meet the following criteria's: published within a recent timeframe (typically within the past 5-10 years) to capture the latest developments in the field, that were relevant to the topic of the paper, and also information from conference papers and industry reports. The exclusion criteria were for studies or information that was outdated or not aligned with recent trends and advancements in the Metaverse and digital transformation, and that lack credibility or come from unreliable sources or do not contribute substantially to the research topic.

Digital transformation is a complex and multifaceted process that involves leveraging digital technologies to drive organisational change and improve business performance. It encompasses the integration of digital technologies into various aspects of an organisation's operations, strategies, and customer experiences. As the pressure for environmental responsibility increases, firms can adopt advanced technologies such as artificial intelligence (AI), machine learning (ML), predictive analytics, and the Internet of Things (IoT) to achieve sustainability goals (Ávila-Gutiérrez et al., 2020). These technologies enable organisations to collect, analyse, and leverage data for better decision-making, automate processes, and create personalised experiences. The benefits of digital transformation are significant. It enhances operational efficiency, reduces costs, and improves productivity. By leveraging digital tools and data-driven insights, organisations can make more informed and timely decisions, respond to market changes quickly, and foster innovation.

Digital leadership refers to the ability to lead in a rapidly changing digital environment, and to use digital assets of an organisation to achieve business goals at individual level and also at organisational one (Dimitrios et al., 2013). In the Metaverse, digital leadership will be the key to creating a successful business. Business leaders will need to have a strong understanding of the technologies that power the Metaverse, including virtual and augmented reality, artificial intelligence, and blockchain. They will also need to understand the ways in which users interact with each other in virtual spaces, and how to create engaging experiences that keep users coming back in order to help the organisations move forward with the transition (Frank et al., 2019).

Resilient entrepreneurship refers to the ability to adapt to and overcome challenges in the face of adversity (Liu et al., 2021). In the Metaverse, resilient entrepreneurship will be crucial for businesses to survive and thrive. The Metaverse is a rapidly evolving space, and businesses will need to be able to adapt to changes in technology and user behaviour to succeed. This requires a willingness to experiment and take risks, as well as a strong sense of resilience in the face of setbacks.

There are several ways in which digital leadership and resilient entrepreneurship can work together in the Metaverse (Tsai et al., 2021). One key area is in the development of virtual goods and services. In the Metaverse, businesses will be able to create and sell virtual products, such as clothing, accessories, and even virtual real estate. Digital leaders will be able to use their knowledge of technology to create engaging and innovative virtual products, while resilient entrepreneurs will be able to adapt quickly to changes in user demand and market trends. Another key area is in the creation of virtual experiences. The Metaverse provides a unique opportunity to create immersive and engaging experiences that can be accessed from anywhere in the world. Digital leaders can use their understanding of technology to create innovative virtual experiences, while resilient entrepreneurs can quickly adapt to changes in user demand and market trends.

Overall, the Metaverse presents a unique opportunity for businesses and individuals to explore new and innovative ways of creating value. Digital leadership is a fast, cross-hierarchical, team-oriented, and cooperative approach, with a strong focus on innovation (Oberer et al., 2018). Digital leadership and resilient entrepreneurship will be the key to unlocking the full potential of the Metaverse,

and businesses that are able to successfully navigate this new landscape will be well-positioned for success in the years to come.

3. Research Questions

What are the key elements of digital leadership and resilient entrepreneurship in building sustainable businesses in the Metaverse?

The Metaverse presents a unique set of challenges and opportunities for entrepreneurs looking to build sustainable businesses. As such, digital leadership and resilient entrepreneurship play a critical role in creating successful business models in the Metaverse. Based on the case study analysis, the key elements of digital leadership and resilient entrepreneurship in building sustainable businesses in the Metaverse are based on clear vision and strategy. Clear vision and strategy are essential for building sustainable businesses in the Metaverse. Successful businesses in the Metaverse have a clear understanding of their target audience and their needs, and align their strategy with their vision to deliver value to their users.

A deep understanding of the target audience, the customer focus, and their needs is critical to creating successful businesses in the Metaverse. Successful businesses have a user-centric approach to product development, engagement, and customer service. Another key element is the use of emerging technologies, such as blockchain, VR, and AI, that play a crucial role in creating immersive and engaging experiences for users in the Metaverse. Businesses leverage emerging technologies to create unique experiences that resonate with their target audience. Digital leadership and resilient entrepreneurship are essential to create sustainable businesses in the Metaverse. Digital leadership drives innovation, collaboration, and agility, while resilient entrepreneurship helps businesses navigate uncertainty, adapt to changes in the market, and overcome setbacks.

How can these elements be integrated to create a successful business model in the Metaverse?

To create a successful business model in the Metaverse, it is essential to integrate the key elements of digital leadership and resilient entrepreneurship. The integration of these key elements can be achieved through some strategies. One is to foster a culture of digital leadership that encourages innovation, collaboration, and agility, and develop a mindset of resilient entrepreneurship that helps the business navigate uncertainty and adapt to changes in the market.

Creating a clear vision and strategy that aligns with the needs of the target audience, and is focused on delivering value to the users, in another strategy. By developing a deep understanding of the target audience and their needs, and using this understanding to create user-centric products, unique and engaging experiences for users that are not possible in the physical world, engagement, and customer service is maybe the best strategy. The integration of these key elements will help create a successful business model in the Metaverse. However, it is important to note that the Metaverse is a rapidly evolving space, and businesses must remain agile and adaptable to succeed. Continuous innovation and collaboration, customer feedback, and data analysis are critical for building sustainable businesses in the Metaverse.

4. Research Methods

The research methods used in this study included a combination of literature review and case studies. The literature review provided a broad understanding of the current state of research on the topic of Metaverse sustainability and entrepreneurship. It also helped to identify key themes, concepts, and trends related to the subject matter.

On the topic of digital leadership, the empirical model that was used in order to gain a comprehensive understanding of this subject was collecting unstructured texts for sentiment analysis and text analysis. The collection of unstructured texts, such as online discussions, articles, or social media posts, provided a rich source of qualitative data. In the context of the case studies presented in the paper, researchers can employ sentiment analysis or text analysis techniques to reveal hidden themes, sentiments, and patterns embedded within textual data. This analytical approach has facilitated a more profound investigation into the particulars and contextual comprehension of digital leadership, enabling the capture of diverse perspectives and experiences. It also allowed for a nuanced examination of the contextual details surrounding digital leadership, considering a variety of perspectives and experiences.

By systematically analysing the textual data, researchers can gain valuable insight into the various nature of digital leadership and its implications within the specific case study environment. The case studies involved an analysis of companies that had successfully implemented Metaverse technology with the help of digital leadership and resilient entrepreneurship, during the examination period that took place in Bucharest, over a period of one month. During that period, the companies were closely monitored and evaluated to determine the effectiveness of their strategies and practices in achieving Metaverse sustainability and resilience. The data was collected from a variety of sources, online information, and also company statements.

The sample for the case studies included three companies that had successfully implemented Metaverse technology with the help of digital leadership and resilient entrepreneurship, and for which case studies were found. News and media coverage and also companies' websites and reports were sources of information. The companies were selected based on their reputation for sustainability and innovation, as well as their success in implementing Metaverse technology.

5. Findings

5.1 The Sandbox is a virtual world that allows users to create and monetise their content through the use of blockchain technology. The company has implemented sustainability measures through the use of renewable energy sources to power its servers and by reducing the carbon footprint of its operations. The Sandbox has also implemented a decentralised governance system that allows users to collectively make decisions about the development of the platform, ensuring that the community's needs are met, and has also implemented a user-driven economy that

allows users to earn and spend virtual currency in the platform, creating a sustainable ecosystem that supports the growth of the platform.

Integrated Digital Leadership has been essential in The Sandbox's success by providing strategic guidance and direction for the platform. The company has leveraged digital leadership strategies such as crowdsourcing and user-generated content to drive innovation and growth. For example, The Sandbox has launched several contests and challenges, such as the Game Jam, which invites users to create their own games using the platform's tools and resources. These contests not only encourage user engagement but also provide valuable insights into user preferences and behaviour, which can be used to improve the platform. The platform has gained popularity due to its user-driven economy, where users can create and sell their own virtual assets, such as land, characters, and in-game items. Additionally, The Sandbox has demonstrated its commitment to sustainability by implementing blockchain technology, which provides a secure and transparent way to track transactions and prevent fraud. The platform also uses renewable energy sources to power its servers, reducing its carbon footprint and contributing to a more sustainable Metaverse.

Integrated Digital Leadership has played a critical role in The Sandbox's success by providing strategic guidance and direction for the platform. The company has leveraged digital tools and strategies to drive innovation, inclusion, sustainability, and growth, making it a successful and sustainable business in the Metaverse.

5.2 *Facebook* has announced its plans to build a Metaverse that is sustainable, inclusive, and equitable. The company has demonstrated its commitment to sustainability by pledging to reach net-zero emissions across its supply chain by 2030 and by investing in renewable energy sources to power its data centers. Facebook has also implemented a user-driven economy that allows creators to monetise their content and earn a living through the platform, creating a sustainable ecosystem that supports the growth of the Metaverse.

The company has implemented a decentralised governance system that allows users to collectively make decisions about the development of the platform, ensuring that the community's needs are met. Facebook has leveraged digital leadership strategies such as user engagement, innovation, and strategic partnerships to drive the growth and adoption of its Metaverse platforms. One of the key ways Facebook has leveraged Integrated Digital Leadership is by building a robust ecosystem of developers and creators around its platforms. For example, Facebook has created tools and resources, such as the Horizon Workrooms, which enable creators to build and share their own virtual reality experiences on the platform. This approach has enabled users to create and share their own content, driving engagement and growth on the platform.

Moreover, Facebook has also demonstrated its commitment to sustainability in the Metaverse by investing in renewable energy and reducing its carbon footprint. Additionally, Facebook has made several strategic partnerships to expand its Metaverse offerings, such as its partnership with Ray-Ban to create smart glasses for AR and VR experiences. This approach has enabled Facebook to expand its reach and provide users with new and innovative ways to experience the Metaverse.

5.3 Some companies in the energy industry are beginning to explore the potential applications of the Metaverse for their operations and customer engagement.

E.ON, a leading energy company, has implemented virtual reality (VR) technology as part of its strategy for stakeholder engagement. E.ON has utilised VR to provide immersive and interactive experiences for stakeholders, including investors, policymakers, and the general public. One of the key applications of VR for E.ON is in showcasing their renewable energy projects. Through virtual tours and interactive experiences, E.ON allows stakeholders to virtually visit and explore their wind farms, solar installations, and other sustainable energy projects. These VR experiences provide a unique opportunity for stakeholders to witness the scale, functionality, and environmental benefits of renewable energy first-hand.

By immersing stakeholders in a virtual environment, E.ON can effectively communicate the significance of its sustainable energy initiatives. The interactive nature of VR enables users to engage with the virtual environment, learn about the technologies employed, and understand the positive impact on reducing carbon emissions and combating climate change. This helps to build support and generate enthusiasm for E.ON's renewable energy projects. Furthermore, VR allows E.ON to overcome physical barriers and reach a broader audience. Stakeholders from around the world can access the VR experiences remotely, eliminating the need for travel and making it more accessible for individuals who may not have the opportunity to visit the actual energy facilities.

This inclusivity enables E.ON to engage with a wider range of stakeholders and foster a sense of global collaboration in the transition to sustainable energy. By adopting VR as a tool for stakeholder engagement, E.ON showcases their forward-thinking approach and willingness to embrace emerging technologies. They demonstrate a keen understanding of the evolving digital landscape and the importance of leveraging immersive experiences to connect with stakeholders. E.ON can leverage data from VR experiences to gain insights into stakeholder preferences, interests, and concerns. This data-driven approach enables them to tailor their messaging and engagement strategies, ensuring that they effectively communicate the value and impact of their renewable energy projects.

E.ON's digital leadership, combined with the implementation of VR for stakeholder engagement, positions them as a progressive and customer-centric organisation. Through its digital leadership, E.ON sets an example for other companies in the energy industry to embrace innovative strategies that drive stakeholder engagement and contribute to a sustainable energy future. E.ON's implementation of virtual reality (VR) for stakeholder engagement exemplifies its resilient entrepreneurship in the energy industry.

Resilient entrepreneurship refers to the ability of an organisation to adapt, innovate, and seize opportunities in the face of challenges or changing market conditions. By embracing VR technology, E.ON demonstrates its entrepreneurial mindset and willingness to explore new avenues for stakeholder engagement. They recognise the importance of staying ahead of the curve and leveraging innovative solutions to connect with stakeholders in a rapidly evolving digital landscape. Resilient entrepreneurship also involves taking calculated risks and seizing opportunities. E.ON's adoption of VR for stakeholder engagement showcases their proactive approach to staying at the forefront of industry trends. By investing in VR, they position themselves as pioneers in the energy sector, leveraging cutting-edge technology to enhance communication, build relationships, and drive support for their renewable energy projects.

6. Conclusion

In conclusion, The Sandbox, Facebook, and E.ON are examples of companies that have successfully implemented Metaverse. These companies have leveraged digital technologies and platforms to create immersive and engaging virtual worlds, while also fostering creativity, inclusivity, and sustainability. All three companies have demonstrated a commitment to Digital Leadership and Resilient Entrepreneurship by embracing emerging technologies, building diverse and inclusive ecosystems, and prioritising sustainability in their operations.

The paper sheds light on the key elements and strategies that can help businesses succeed in this emerging digital space. It emphasises the need for a comprehensive approach that considers both technological advances and social and ethical implications. It provides practical insights and implications that can guide entrepreneurs, business leaders, and stakeholders in their efforts to navigate the Metaverse and create sustainable business models.

The findings of this paper highlight the importance of sustainability, communitydriven decision-making, and social impact in the Metaverse. Companies like The Sandbox and Facebook have demonstrated the successful implementation of these principles in their virtual worlds. By integrating renewable energy sources, implementing user-driven economies, and partnering with environmental organisations, these companies have shown how sustainability can be prioritised in the Metaverse. Additionally, the adoption of decentralised governance systems and strategic digital leadership strategies has empowered users and driven innovation and growth. These findings provide valuable insights for other companies and academic researchers interested in implementing and studying the Metaverse.

The study also reveals the potential applications of the Metaverse in industries beyond gaming and social media, such as the energy sector. Companies like E.ON have leveraged virtual reality (VR) technology to engage stakeholders and showcase their renewable energy projects. By providing immersive and interactive VR experiences, E.ON has effectively communicated the significance of sustainable energy initiatives, overcoming physical barriers, and reaching a broader audience. This innovative approach demonstrates the importance of forward-thinking digital leadership, data-driven strategies, and resilient entrepreneurship in embracing emerging technologies and driving stakeholder engagement. These findings open up new possibilities for other companies in the energy industry to explore the use of the Metaverse for communication, education, and building support for sustainable energy initiatives.

As a limitation to the study, the paper relies heavily on theoretical frameworks and case studies based on information provided by the companies analysed. There is a limited amount of empirical evidence provided to support the conclusions. In summary, the study provides strategic insights, helps understand Metaverse dynamics, mitigates risks, leverages technological advancements, addresses ethical considerations, and inspires innovation. By leveraging the knowledge and findings from this study, companies can position themselves for success in the Metaverse and capitalise on the opportunities it presents. For the academic field, it advances knowledge, provides research opportunities, promotes interdisciplinary collaboration, serves as an educational resource, addresses policy and governance considerations, and points to future directions.

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